



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

November 16, 2014

#### Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$112,089	30
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#### Platinum Producers (\$30,000 - \$50,000)

Lemar, Mike	Sunshine State Agency	\$52,414	24
Ahlbum, Tim		\$36,852	4
Hatton, Catherine E.	Long Island Insurance Solutions	\$34,972	25
Concklin, Ron	Rosenberg-Concklin, Inc.	\$34,577	14
Borosak, William J. Jr.	Secure Future Financial Group	\$34,418	9

#### Gold Producers (\$10,000 - \$30,000)

Shackelford, Edward L.	The Assurance Group, Inc.	\$28,462	6
Wroblewski, Robert M.	SOS Insurance Group	\$24,866	12
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$22,474	2
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$22,409	5
Barta, Devin M.		\$19,056	5
Senior Services of North America, Inc.		\$17,236	6
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$13,092	9
Maisonet, Joseph	Maisonet Insurance Agency	\$12,936	3
Clark, John W.	Senior Solutions Insurance Agency	\$12,436	8
American Eagle Consultants, Inc.		\$11,783	15
Rodriguez, Carmen A.	Landers-Stein & Associates	\$11,782	2
Ahlbum, Donna M.		\$11,316	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,238	7

#### Silver Producers (\$5,000 - \$10,000)

Maisto, Stephen	Senior Health Solutions	\$9,984	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$8,916	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$8,862	2
Alan, Stuart	Senior Care Insurance Center	\$8,520	1
Gardner, Grant G.		\$8,376	1
Miedema, Justin	ERIN Marketing, Inc.	\$8,344	3
LePage, Kenneth L. Jr.	LePage Insurance Agency	\$8,196	3
Futurity First Insurance Group, Inc.		\$8,016	1
Heller, Mark	Heller Insurance Agency	\$7,846	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$7,667	2
McGeoy, Jacob M.	Secure Benefits Alliance	\$7,524	5
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$6,936	2
Burke, April L.		\$6,716	1
Benefit Plans of America, Inc.		\$6,348	3
Semryck, Steven I.	Semryck Insurance Agency	\$6,139	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,940	1
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$5,856	1
Morris, William G.	Morris Insurance Agency	\$5,578	1
Yankin, Dianne L.	Yankin Insurance Agency	\$5,160	1
Preissinger, Deborah D.	Preissinger Insurance Agency	\$5,055	1



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November 16, 2014

#### Bronze Producers (\$2,500 - \$5,000)

Alvarez, Alvaro J.	Alvarez Insurance Agency	\$4,524	1
Senior Insurance Marketing, Inc.		\$4,256	2
Miller, John E.	Miller Insurance Agency	\$4,140	1
Gleason, Steven R.	Gleason Insurance Agency	\$3,960	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,948	1
Borchers, Joseph H.	Borchers Insurance Agency	\$3,900	1
Friedman, Michael D.	Friedman Insurance Agency	\$3,900	1
Tietjen, Gary B.	Tietjen Insurance Agency	\$3,900	1
Washwick, Karl	The Washwick Agency, Inc.	\$3,889	1
Graham, Carter	Shoreline Financial	\$3,720	1
Rapini, Duane M.		\$3,707	1
Polanco, Robyn R.		\$3,584	1
Schwartz, Scott J.	Insurance Protection Services	\$3,480	1
Mikolajcik, Lawrence V.	Mikolajcik Insurance Agency	\$3,444	1
Bowes, Richard	Bowes Insurance Agency	\$3,420	1
Zion, Joseph S.	Zion Insurance Agency	\$3,396	1
Gruenwald, Abraham I.	Gruenwald Insurance Agency	\$3,333	1
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$3,276	1
Cheek, Steven J.	Cheek Insurance Agency	\$3,228	1
Whitney, Nancy	Whitney Insurance Agency	\$3,192	1
Blumetti, James W.		\$3,180	2
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,108	1
Safe Path Benefits, Inc.		\$3,072	2
Byrnes, John J.	Byrnes Insurance Agency	\$3,064	1
Coburn, Edward	Coburn Insurance Agency	\$3,060	2
Priester, John L. Jr.	Priester Insurance Agency	\$3,036	1
Oliver, Kayleigh A.	Affiliated Health Insurances of FL	\$3,014	2
Ensurity Group, Inc.		\$3,012	1
Ritter, Craig J.	Ritter Insurance Agency	\$2,916	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$2,903	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$2,856	1
Dietz, Raymond	Dietz Insurance Agency	\$2,784	1
Briggs, Larry S.	Briggs Insurance Agency	\$2,700	1
World Wide Coverage Corp.		\$2,700	1
Wondisford, Dale E.		\$2,592	1



# Weekly Leader Board



## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

November 16, 2014

#### Diamond Producers (\$20,000 & Above)

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Ahlbum, Tim	\$23,256
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#### Platinum Producers (\$15,000 - \$20,000)

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#### Gold Producers (\$10,000 - \$15,000)

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Primack, Neil E.	\$13,176	Graham, Christopher N. CLU	\$10,378
Shaw, Martin L. III	\$10,726	Chester, Susan L.	\$10,088
Edwards, Jackson IV	\$10,632		

#### Silver Producers (\$5,000 - \$10,000)

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Maisto, Stephen	\$9,984	Semryck, Steven I.	\$6,139
Payant, Thomas A.	\$9,468	Sakharoff, Richard D.	\$6,072
Ahlbum, Jon	\$9,265	Holdren, Charles E.	\$5,866
Sachs, Kerry	\$8,532	Burke, April L.	\$5,864
Minervini, Debra A.	\$8,520	Sheldon, Paul T.	\$5,856
Reynolds, Paul E.	\$8,376	Tantillo, Robert V.	\$5,835
Ahlbum, Donna M.	\$8,292	Stevens, Jason	\$5,758
Rodriguez, Carmen A.	\$8,135	Aarons, Neill	\$5,748
Kempler, Gary S.	\$8,016	Brown, Christopher	\$5,688
Dibisceglie, Darrin J.	\$7,860	Hanifin, Donald, E. Jr.	\$5,578
Heller, Mark	\$7,846	Darby, Linda G.	\$5,442
Greenfield, Robert A.	\$7,800	Holzman, Robert	\$5,424
Rush, Francine	\$7,380	Patterson, Adam D.	\$5,400
Ranney, Eugene	\$6,984	Rodriguez, Lazaro A.	\$5,400
Vickers, Jordan	\$6,864	Barta, Devin M.	\$5,352
Jaffe, Joseph A.	\$6,504	Butts, David J.	\$5,352
Gilbert, Brian	\$6,324	Yankin, Dianne L.	\$5,160
Chard, Dani L.	\$6,262	Spina, Ciro J. Jr.	\$5,055



# Weekly Leader Board



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

November 16, 2014

#### Bronze Producers (\$2,500 - \$5,000)

Enns, Henry	\$4,932	Kingsley, Beverly J.	\$3,276
Lemar, Mike	\$4,848	Lidinsky, Richard J.	\$3,276
Lauer, Deborah	\$4,800	Hunt, Marilee	\$3,228
Malooley, Michele A.	\$4,718	Valentine, Vicky	\$3,228
Hatton, John W.	\$4,668	Watson, Paul	\$3,204
Alvarez, Alvaro J.	\$4,524	Whitney, Nancy	\$3,192
Slonin, Stuart A.	\$4,260	Major, Victoria A.	\$3,111
Freifeld, Mitchell S.	\$4,187	Brown, Matthew	\$3,108
Miller, John E.	\$4,140	Cortes, Julio C.	\$3,108
Stevens, Ray	\$4,091	Longo, Wendy L.	\$3,108
Gorkiewicz, Louise	\$4,031	Huxman, Roger A.	\$3,104
Cappuzzello, Tara-Lea	\$3,960	Hatton, Catherine E.	\$3,072
Jacobson, Sandy A.	\$3,948	Byrnes, John J.	\$3,064
Borchers, Joseph H.	\$3,900	Priester, John L. Jr.	\$3,036
Friedman, Michael D.	\$3,900	Fager, Charles W. III	\$3,027
Kraus-Bratone, Tracy	\$3,900	Lobdell, Deborah H.	\$3,024
Tietjen, Gary B.	\$3,900	Martin, Jonathan	\$3,024
Wagner, Eric D.	\$3,889	Travis, Ann	\$3,024
Washwick, Karl	\$3,889	Hernandez, Hugo E.	\$3,012
Lehman, Lary P.	\$3,816	Styer, Timothy	\$2,903
Milian, Everist, Jr.	\$3,799	Rutstein, Michael W.	\$2,856
Gordon, Aaron	\$3,768	Rash, Richard S.	\$2,846
Goldstein, Lawrence	\$3,720	Katz, David	\$2,844
Moore, Daniel	\$3,719	Lange, Douglas M.	\$2,844
Cooper, Bradley D.	\$3,708	Bushko, Heidi	\$2,784
De Cubas, Jorge R.	\$3,647	Dietz, Raymond	\$2,784
Constantinoff, Karen	\$3,480	Vaughn, Joe B.	\$2,784
Schwartz, Scott J.	\$3,480	Brown, Waldron	\$2,736
Ewing, Deborah L.	\$3,479	Briggs, Larry S.	\$2,700
Sadler, Ian A.	\$3,479	Caravousanos, George J. Jr.	\$2,700
Lemar, Fred W. Jr.	\$3,467	Horne, Dawn M.	\$2,700
Lander, Stephen C.	\$3,444	Gesla, Walter	\$2,692
Bowes, Richard	\$3,420	Badessa, Joseph J.	\$2,688
Weiss, Alan D.	\$3,396	Abadjian, Pierre	\$2,676
Zion, Joseph S.	\$3,396	Fruehbis, Petra	\$2,616
Gruenwald, Abraham I.	\$3,333	Longo, Peter J.	\$2,592